



October 16, 2013

Tulsa Community Foundation
Mark Whitmire, 501technet
7030 South Yale Ave., Suite 600
Tulsa, OK 74136

Dear Mark,

I would like to take this opportunity to commend you on the partnership that we have developed and the high-quality service that you have provided us at Tulsa Educare.

Back in 2010, we were in need of developing our own IT department and had no idea where to begin. Fortunately, we were introduced to your new organization, 501technet. You worked closely with us determine whether an internal IT department or outsourcing the service would be the best financial decision. We determined quickly that it would be more cost effective to partner with your organization; we learned over time that this was the right decision!

501technet has reduced our IT budget tremendously. Your team investigated our processes and determined that Educare was eligible for the E-rate funding, which allowed us to dramatically increase internet speed at a rate we could afford. With the addition of our third school, we are now saving approximately \$60,000 annually for voice, wireless and internet services. Contracting with 501technet for IT support, in lieu of relying on external third party services, further reduced our costs against our initial plan by \$65,000 per year.

We have also been pleased with your staff's prompt service, as well as the breadth of services provided including procurement, IT strategy consulting, software selection, event support, telecom/camera surveillance and copier support.

501technet has been instrumental in assisting Tulsa Educare to meet our mission of *breaking the cycle of poverty through our flagship, very early childhood education programs and through transfer of best practices to other Tulsa programs*. We know that strong partnerships are central to everything that we do and we would be delighted to recommend 501technet.

Sincerely,

A handwritten signature in black ink that reads "Caren Calhoun". The signature is fluid and cursive.

Caren Calhoun
Executive Director